



Corporate Presentation

HOSPITALITY  VIP CONCIERGE  COMMODITIES

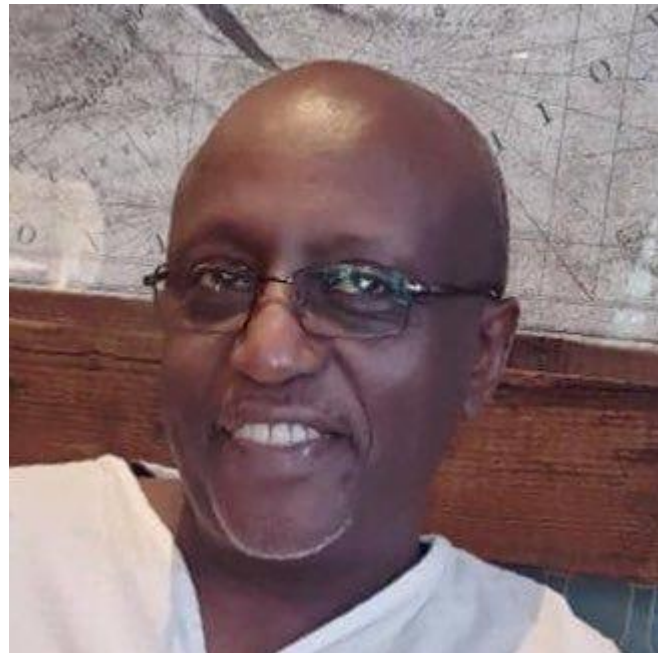
About



WHO WE ARE

Kazibora Group is a Pan East African diversified holding company that operates in the Hospitality, VIP Concierge and Commodities sectors. Our head office is in Kampala, Uganda. We are committed to being a catalyst for positive change in the communities, societies and business sectors in which we operate. Our belief in shared value, inclusiveness and sustainable growth evokes trust among our clients, suppliers, partners, investors and the communities where we operate

Leadership



COLIN MUHOOZI KAKIZA, DIRECTOR, CEO

Colin is the CEO of Kazibora Group. Colin previously worked for the Uganda Tourism Board, Uganda's national destination marketing agency, as the Head of Product Development and Investments. During his (3) year tenure at Uganda Tourism Board, he was also tasked to serve as the Project Lead/Manager for the \$1.5million World Bank funded Public Relations and Marketing Project, in which the Government of Uganda hired (3) Destination Marketing Agencies in the (3) key tourism source markets, with representation in North America (PHG Consulting), UK/Ireland (Kamageo) and German-speaking Europe- Germany, Austria and Switzerland (KPRN).

Our Team



JACKIE KARULETWA
DIRECTOR

Jackie began her career as an Interior Designer but quickly developed a keen interest in the Hospitality industry after working on some unique hotel design projects.

Jackie's Hospitality career spans a range of areas that includes Front Office operations, Hotel Communications, Sales and Marketing, and Reservations.

Jackie began her career with the prestigious Ritz Carlton Huntington in Pasadena, California. She has also worked for the Hilton Pasadena, Four Seasons Los Angeles and the iconic Four Seasons Biltmore in Santa Barbara, California.

Working in the global market with many nationalities, while perfecting her skills in personal development and cross-cultural training coupled with the fact that Jackie is Rwandan and speaks fluent Kinyarwanda, has given her a unique perspective. Jackie has been able to leverage this skill set to provide our Rwandan trainees (especially young women) something tangible to relate to rather than dry theory.

Our expert team delivers specialized expertise in hospitality services, premium VIP concierge management, and commodities trading, positioning us as trusted partners across the travel and luxury service sectors.

Our Services

We offer a comprehensive range of specialized services designed to elevate your travel, hospitality, and luxury experience. From premium VIP concierge management to hospitality solutions, from commodities trading to bespoke service delivery, all customized to meet your needs.



HOSPITALITY



VIP CONCIERGE



COMMODITIES

Hospitality



KaziBora Group offers Hospitality Training, and Management Consulting services in Kampala, Uganda. Since 2010, KaziBora has provided hands-on in-service staff training at East Africa's best hotels (Serena Hotels and Resorts Group, Kempinski, Kigali Marriott, and Kampala Sheraton) and several banks and other service organisations.

Premier Hospitality and Service management

We provide a range of premier hospitality and service management courses designed by reputable learning organizations and Organization Content Development in the fields of: Business Strategy, Banking, Human Resources, Project Leadership, Tourism/Leisure, and Marketing & Hospitality Management.



50+

clients

VIP Concierge

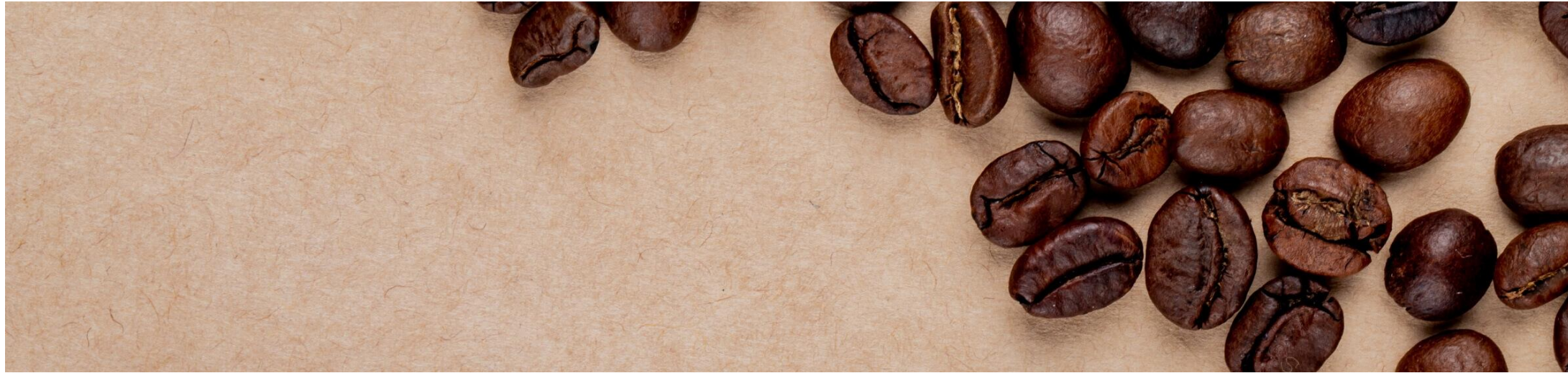


We specialize in top-notch concierge services, ensuring your utmost satisfaction. With a focus on unparalleled quality and attention to detail, we curate exclusive experiences tailored to your personal desires. We arrange special VIP events, secure VIP airport lounge meet and greet, VIP vehicles, private VIP security and we also curate private VIP eco-luxury safari packages. Our dedicated service team is committed to delivering exceptional service.

Premier VIP Concierge and Luxury Service Management

We deliver a range of premier VIP concierge and luxury service management solutions designed to exceed the expectations of discerning clientele. Our expertise encompasses: Executive Client Relations, High-Net-Worth Individual Services, Travel and Lifestyle Coordination, Event Management, Personal Security Liaison, and Bespoke Hospitality Solutions.

Commodities



Kazibora group partnered with TUCC Group that is pioneering Uganda's coffee value addition industry through a B2B model that helps brands around the world bring high-quality instant and roasted coffee to market — quickly, reliably, and affordably.



Transform Uganda's agricultural commodities through strategic market positioning and global trade facilitation. Kazibora Commodities stands at the intersection of resource development, market intelligence, and international commerce, delivering end-to-end commodities solutions that connect local producers with premium global markets.

Partner



KAZIBORA PARTNERS Investment Teaser

Maisha Bora: Cultivating Good Living

What We Do

Kazibora Partners is a Uganda-based developer, owner and operator of regionally branded properties and experiences which drive sustainable economic growth.

Purpose

We strive to build businesses that create shared value for all stakeholders.

Vision

Elevate Uganda into a vibrant and globally competitive lifestyle and tourism hub.

Servicing Uganda's emerging energy economy in targeted high-demand sectors



KAZIBORA COLLECTION

A portfolio of eco-luxury hospitality brands born in Africa

Strategy Overview

- **Approach:** Create symbiotic partnerships between global eco-conscious investment groups and Uganda's energy players to build a homegrown eco-luxury hospitality model that: (1) restores and increases biodiversity, and (2) elevates local community lives.
- **Concept:** Provide transformative hospitality experiences to the modern luxury traveler through hyper-personalization, health & wellness and integration.
- **Business Model:** Co-ownership of real estate assets and management through self-built or white label brand.

Uganda Market Fundamentals

- **High Barriers to Entry:** Kazibora Partners local presence provides a strategic advantage.
- **Robust Inbound Tourism Market:** +23% and +36% y-o-y growth in arrivals and expenditures, respectively, in 2023.
- **Welcoming Environment:** English as official language, emerging market with less crowds, young workforce.
- **Economic Growth Commitment:** International airport connectivity upgrade, rural infrastructure development.
- **Varied Experiences:** Multiple national parks, all African climate zones in one country, deep cultural heritage.

Property Pipeline*

- **Bwindi Impenetrable Forest, Uganda (greenfield):** Mountain gorilla trekking and habituation, a uniquely Ugandan immersive tourism experience.
- **Maasai Mara & El Karama Conservancy, Kenya (renovation & repositioning):** Two established properties owned and operated by Don Young Safaris / Newland, Tarlton & Co., a unique opportunity considering the government imposed moratorium on any new hospitality development and licenses in the Maasai Mara.

**Additional sites currently under negotiation*

The Ask

Uganda Bwindi Property	USD 6.0 million
Kenya Properties	USD 5.0 million
Kazibora Collection Mobilization Budget	USD 1.5 million
Total Capital Requirements	USD 12.5 million

Who We Are

Local and international partners with complementary area-specific expertise



Colin Kakiza
Chief Executive Officer



Donald Young
CEO & Owner
Newland, Tarlton & Co



Jackie Karuletwa
Chief Operating Officer



Elaine Berndes
Chief Sustainability Officer



Adrien Deniau
Chief Development Officer



Clients

Kazibora Group delivers comprehensive solutions for hospitality providers, luxury service companies, and tourism entities worldwide, ranging from premium VIP concierge management and bespoke hospitality services to strategic commodities partnerships. With extensive experience serving distinguished destinations, hotel groups, travel operators, and high-net-worth clientele, we provide the expertise and infrastructure to elevate service delivery and drive sustainable growth across the travel and lifestyle sectors.



UGANDA
TOURISM
BOARD



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Thank You



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